



www.sweetenersupply.com

February 3rd, 2025

Dear Valued Ridgeland Customer,

We hope this message finds you well! We wanted to keep you updated about some important updates regarding trade policies that might affect our industry.

What's Happening?

President Trump recently announced plans to impose a 25% tariff on imports from Canada and Mexico starting February 1. He's also directed federal agencies to explore ways to implement an "America First Trade Policy," with a report due by April 1.

What Does This Mean for You?

While the tariff isn't official yet, we're preparing for its potential impact. Our current analysis indicates that due to these proposed tariffs there is a strong possibility that we will see a slight per pound increase in our raw ingredient supply chain for the Ridgeland Anti-cake & Flow Agents that we currently provide your company.

In following Industry Trade Rules, U.S. Customs Law, commodity contract case law along with Sweetener Supply Terms and Conditions, *if the tariff goes into effect*, we will adjust the prices on all open contracts and orders to include our additional *direct* costs.

Our Commitment to You

Your salesperson will share specific cost details as soon as it becomes available. Once the tariffs are removed, we'll promptly update the prices again. We're dedicated to ensuring a smooth supply chain and will continue to manage order demand in line with forecasts.

Stay Tuned

We know this situation is evolving, and we're here to keep you informed every step of the way. If you have any additional questions that are not answered by your salesperson, please feel free to contact me.

Thank you for being a valued customer and partner. We appreciate your understanding and cooperation.

Best Regards,

Thomas W. Speck

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Vice President, Sales and Marketing

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